



Archive Technology Solutions for SAP ERP Modern Solutions for the Enterprise

By Jochen Hager, Managing Partner

Solution Exchange LLC offers premier software solutions for the North American SAP® enterprise software market. We apply our experience and expertise to bring you the best selection of highly advanced solutions and guarantee you exceptional service during the installation and implementation of your preferred technology. All solutions are carefully selected and qualify uniquely as best-of-class in their respective category.

Combining innovative software with professional services to achieve higher efficiencies while significantly reducing costs in your organization!

The SolutionXchg team offers its customers a superior experience around the deployment of document-centric applications for SAP ERP with a high-level of expertise in business process analysis, SAP module customizing, project management and enterprise content management. Our experts have worked in SAP implementation projects for many years, bringing quality solutions to SAP customers around the world. We

- ▶ **Personalized Services**
- ▶ **Effective Solutions**
- ▶ **Guaranteed ROI**
- ▶ **Exceptional Quality**

have often been involved in ground breaking initiatives delivering superior business functionality to the most advanced companies in Europe and the US. These projects have created a tight network within the SAP customer base and the SAP ecosystem allowing us to utilize these contacts to your benefit today. Our technical expertise paired with our profound knowledge concerning SAP business

processes in many different modules make us a truly competent partner to offer and implement process improvements and cost saving solutions for you. Ask us how we can help you today!

Our expertise goes back to the early days of SAP ERP consulting. Coming from different backgrounds each partner brings a unique set of skills, such as a broad expertise in SAP module implementations with a strong background from one of the large international consulting organization, and a strong technical expertise, founded in years of vendor product development and consulting for clients in Europe, North America and other parts of the world.

We are using this expertise today to scan the market place for SAP add-on solutions in Europe and to pick the ones that are highly promising and will provide the best benefit to customers in the US and Canada. All selected solutions have an excellent track record in Europe and have proven their capabilities many times over with large international organizations.

All companies whose offerings we represent were founded by dedicated and charismatic leaders. These leaders bring a drive and urge to their companies to be not only successful in Europe but also carry that success into North America and into your projects.

“SolutionXchg brings first class business automation solutions to our customers in the US that offer truly exceptional business value. One satisfied client at a time“

***Kristin Gerling
Managing Partner***

The SolutionXchg team is backing these offerings up with its expertise and local presence, giving you high quality solutions at an excellent price with local service and support. ■

SAP ERP Imaging and Archiving Expertise

20 years of experience in worldwide implementations

Over 20 years ago we implemented the first SAP archiving solution to augment and optimize business processes in SAP FI and accounts payable with document management capabilities. The same ideas and concepts still apply today, but the technology in use has improved significantly over time. Optical character recognition and automated posting based on a successful three-way-match further optimize accounts payable scenarios. Today customers not only optimize AP processes, but a variety of document centric processes in many SAP modules.

The SolutionXchg team is trained to work with you on any imaging requirements concerning SAP business applications. This includes integration of SAP and non-SAP documents in the same business context or integration of internal or external document access into a portal environment.

Data Archiving for SAP is a “must do” for many companies, that run SAP software. SolutionXchg experts have been engaged in data archiving projects for over 15 years and will advise you on the necessary tools to conduct a successful data archiving project for SAP ERP and BI.

KGS ContentServer

KGS ContentServer
4Storage and Migration4-
ArchiveLink

SolutionXchg and KGS Software have teamed up to present you an incredible offer to reduce your annual software maintenance burden. We understand that you have to do more with less and have therefore created a package that cuts down on your annual software maintenance and significantly reduces costs going forward!

Reduce your SAP archive annual maintenance by up to 50%!

The KGS ContentServer4Storage offers the same extensive functionality as the leading SAP archive solution, but at a fraction of the cost. Documents and data can easily be migrated over using KGS Migration4ArchiveLink. The packaged offering includes proxy services, a built-in database for tracking, verification and compliance purposes as well as tools to update document formats on the fly. With just a few clicks your documents will start migrating in the background from your legacy system to your designated storage arrays while you are still accessing your legacy documents without interruption for your business user community. All standard SAP imaging and data archiving scenarios remain completely valid.

iTernity iCAS

Compliant Storage for
SAP related data and
documents

Making data and documents accessible in business processes is an important step towards full process and data integration.

While accessibility is very important, it is also crucial to keep your stored information safe and secure for legal compliance requirements. SolutionXchg has partnered with iTernity to make its highly efficient iCAS storage software available to SAP customers in North America.

iCAS by iTernity provides encryption, compression, high-availability techniques and scalability. iCAS software turns any NAS or SAN device into a compliant WORM storage device and eliminates hardware vendor lock-in.

iCAS provides maximum protection for longterm archiving of emails, documents and data.

iCAS builds the storage foundation for your SAP archiving solution for any size organization. It safeguards documents as well as data archiving files and seamlessly integrates with your KGS ContentServer4Storage and many other commercial SAP certified archiving solutions.

iCAS by iTernity can be used for SAP and Non-SAP related applications alike. ■



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Impressum

SolutionXchg, KGS,
iTernity and SAP specific
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SolutionXchg is a system integrator with an outstanding track record in implementing imaging and archiving solutions for SAP. For more information visit www.solutionxchg.com.

KGS ContentServer4Storage™, KGS MigrationServer™, and KGS Migration4Storage™ are software products by KGS-Software GmbH & Co.

For more information visit www.kgs-software.com.

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iTernity GmbH builds its iCAS software exclusively for the storage and archiving market. For more information visit www.iTernity.com.

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